

May 2008

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# THORESEN THAI AGENCIES PUBLIC COMPANY LIMITED

## “An Integrated Shipping Group”

Second Quarter Financial Highlights



## Q1/2008 and Q2/2008 Income Statement Comparison

	Q1/2008	Q2/2008	% Change	% Total Revenues	
				Q1/2008	Q2/2008
Freight Income	6,505,681,296	6,599,713,998	1.45%	81.00%	82.75%
MML Service Income	1,090,822,545	1,069,891,577	-1.92%	13.58%	13.41%
Service/Commission Income	136,232,747	155,186,514	13.91%	1.70%	1.95%
Other Income	298,978,851	151,160,065	-49.44%	3.72%	1.90%
<b>Total Revenues</b>	<b>8,031,715,439</b>	<b>7,975,952,154</b>	<b>-0.69%</b>		
Vessel Operating Expenses	3,589,881,430	4,097,712,412	14.15%	55.18%	62.09%
MML Service Expenses	751,351,840	832,082,659	10.74%	68.88%	77.77%
<b>Gross Margin</b>	<b>3,690,482,169</b>	<b>3,046,157,083</b>	<b>-17.46%</b>	<b>45.95%</b>	<b>38.19%</b>



## Q1/2008 and Q2/2008 Income Statement Comparison (cont.)

	Q1/2008	Q2/2008	% Change	% Total Revenues	
				Q1/2008	Q2/2008
Service & Administrative Expenses	453,312,986	435,414,351	-3.95%	5.64%	5.46%
<b>EBITDA</b>	<b>3,237,169,183</b>	<b>2,610,742,732</b>	<b>-19.35%</b>	<b>40.30%</b>	<b>32.73%</b>
Depreciation and Amortisation	451,204,425	444,976,250	-1.38%	5.62%	5.58%
<b>EBIT</b>	<b>2,785,964,758</b>	<b>2,165,766,482</b>	<b>-22.26%</b>	<b>34.69%</b>	<b>27.15%</b>
Interest Expenses	(141,510,279)	(132,549,982)	-6.33%		
<b>EBT</b>	<b>2,644,454,479</b>	<b>2,033,216,500</b>	<b>-23.11%</b>	<b>32.93%</b>	<b>25.49%</b>



## Q1/2008 and Q2/2008 Income Statement Comparison (cont.)

	Q1/2008	Q2/2008	% Change	% Total Revenues	
				Q1/2008	Q2/2008
Income Taxes	(99,582,824)	(29,547,278)	-70.33%		
<b>Net Income After Taxes</b>	<b>2,544,871,655</b>	<b>2,003,669,222</b>	<b>-21.27%</b>	<b>31.69%</b>	<b>25.12%</b>
FX Impact	115,190,366	150,583,624	30.73%		
Minority Interests	(78,353,154)	(50,617,490)	-35.40%		
<b>Net Income</b>	<b>2,581,708,867</b>	<b>2,103,635,356</b>	<b>-18.52%</b>	<b>32.14%</b>	<b>26.37%</b>



## Q1/2008 and Q2/2008 Balance Sheet Comparison

	Q1/2008	Q2/2008	% Change
Cash & Deposits	8,955,996,799	9,485,875,061	5.92%
Marketable Securities	591,954,516	516,563,600	-12.74%
Trade Debtors	2,409,685,345	2,498,305,103	3.68%
Related Debtors	483,616	32,894,863	6,701.86%
Spare Parts/Bunkers	759,604,392	751,308,858	-1.09%
Other Current Assets	968,751,151	1,405,996,908	45.13%
Investments	440,391,146	479,573,363	8.90%
Other L-T Assets	1,437,047,882	1,763,872,371	22.74%
Fixed Assets	19,505,120,672	19,172,786,156	-1.70%
<b>Total Assets</b>	<b>35,069,035,519</b>	<b>36,107,176,283</b>	<b>2.96%</b>



## Q1/2008 and Q2/2008 Balance Sheet Comparison (cont.)

	Q1/2008	Q2/2008	% Change
Trade & Non-Trade Creditors	1,328,851,927	1,909,284,153	43.68%
Related Creditors	29,934,425	27,993,472	-6.48%
S-T Debt	130,714,053	9,200,000	-92.96%
Current Portion: L-T Debt	443,491,136	434,561,205	-2.01%
Other Current Liabilities	1,493,985,611	1,377,224,446	-7.82%
L-T Debt	1,867,043,018	1,692,482,571	-9.35%
Convertible Bond	5,672,946,999	5,299,987,326	-6.57%
Other Liabilities	-	361,673	100.00%
<b>Total Liabilities</b>	<b>10,966,967,169</b>	<b>10,751,094,846</b>	<b>-1.97%</b>



## Q1/2008 and Q2/2008 Balance Sheet Comparison (cont.)

	Q1/2008	Q2/2008	% Change
Share Capital	2,184,094,630	2,184,094,630	0.00%
Reserves	18,098,801,684	19,222,044,118	6.21%
<b>Shareholders Funds</b>	<b>20,282,896,314</b>	<b>21,406,138,748</b>	<b>5.54%</b>
Minorities	3,819,172,036	3,949,942,689	3.42%
<b>Total Equity</b>	<b>24,102,068,350</b>	<b>25,356,081,437</b>	<b>5.20%</b>
<b>Total Liabilities + Equity</b>	<b>35,069,035,519</b>	<b>36,107,176,283</b>	<b>2.96%</b>
<b>Net Cash (Debt)</b>	<b>841,801,593</b>	<b>2,049,643,959</b>	<b>143.48%</b>



# Key Financial Ratios

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Ratio	Q1/2008	Q2/2008
Current Ratio	3.9937	3.9090
Quick Ratio	3.7721	3.7091
Debt/Assets	0.2719	0.2185
Debt/Equity	0.4281	0.3144
EBITDA/Interest Expense	22.8759	19.6963
Interest Expense/Debt (Annualized)	6.53%	6.84%





## Key Financial Ratios (cont.)

Ratio	Q1/2008	Q2/2008
Receivables Turnover (Days)	26.2266	27.9984
Payables Turnover (Days)	25.6628	25.2971
Revenue/Fixed Assets	0.3855	0.3727
Revenue/Total Assets	0.2541	0.2241
Return on Assets	8.17%	5.91%
Return on Equity	12.86%	8.51%
Book Value Per Share	37.4439	39.3921



# Dry bulk shipping and offshore services markets were strong but the drilling group continued to have low asset utilisation

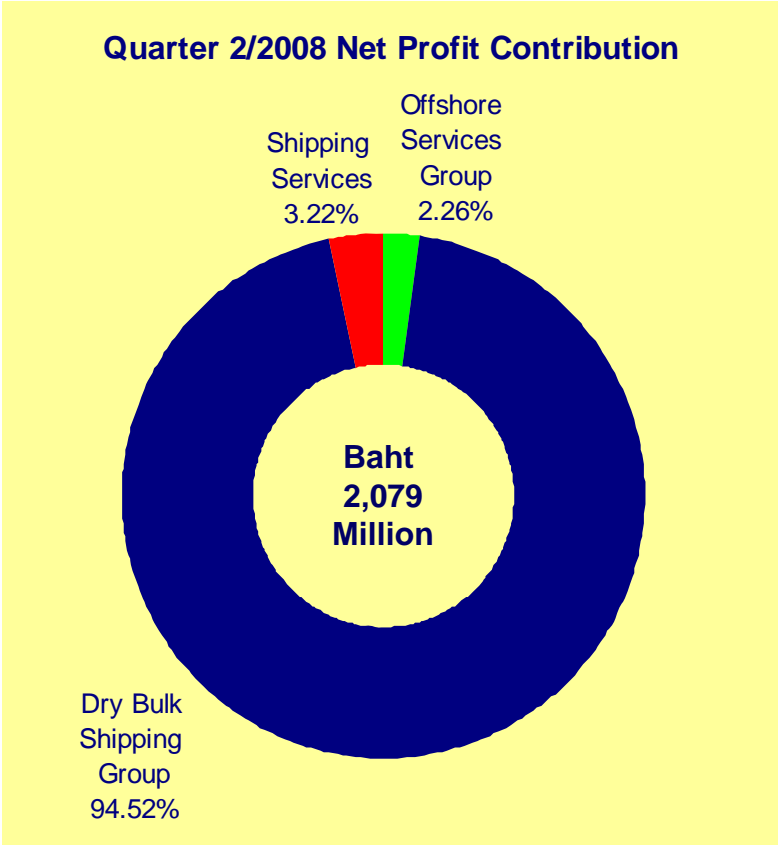
(Millions of Baht)

	Q2/2008 Revenues	Q2/2008 Net Profits
Dry Bulk Shipping Group	6,415	1,965
Offshore Services Group	1,141	86
Shipping Services Group	232	78

(Millions of Baht)

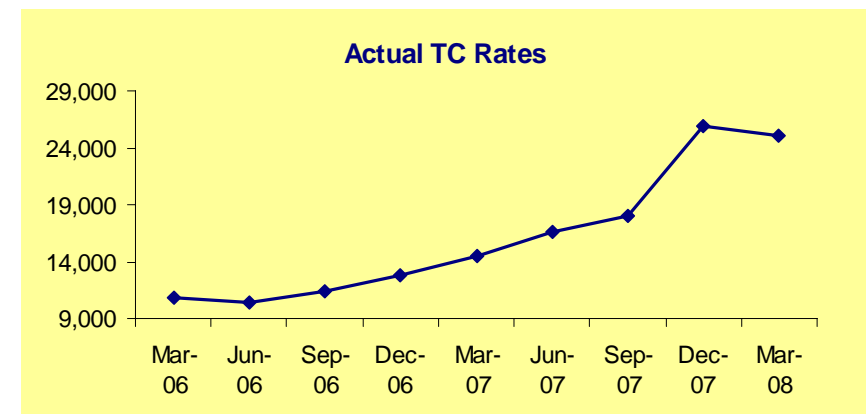
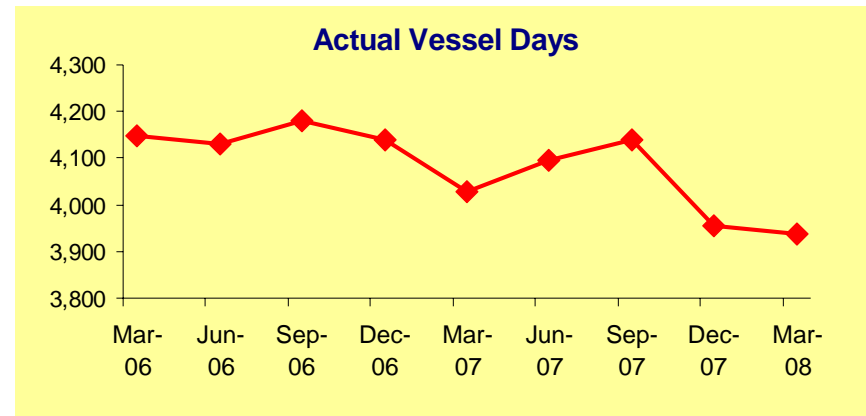
	Q1+Q2/2008 Revenues	Q1+Q2/2008 Net Profits
Dry Bulk Shipping Group	13,162	4,398
Offshore Services Group	2,277	243
Shipping Services Group	477	140

Remark: The above figures include FX gains/losses and Minority Interests



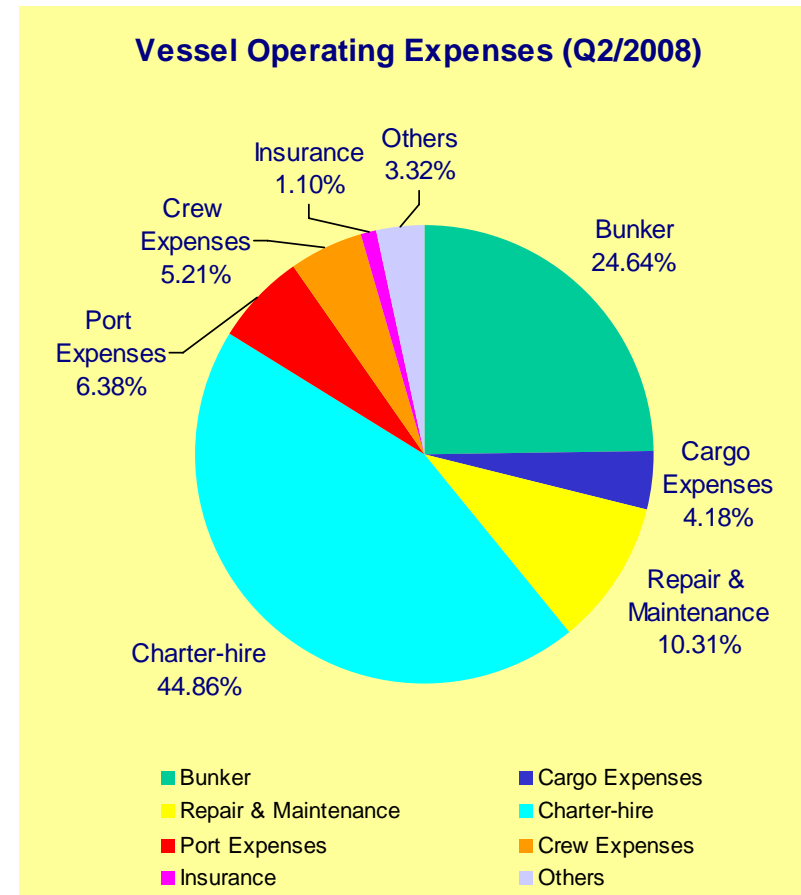
# TTA achieved a TC rate performance of \$25,083 per vessel day in Q2/2008

- Our total fleet's TC rates decreased 3.16% from \$25,902 per vessel day in Q1/2008 to \$25,083 per vessel day in Q2/2008
- Vessel days decreased 0.46% from 3,956 vessel days in Q1/2008 to 3,938 vessel days in Q2/2008
- 23.23% and 5.72% of our available capacity have been fixed on time charters in FY 2008 and FY 2009, respectively
- 15.70% and 2.70% of vessel days have been fixed on contracts of affreightment in FY 2008 and FY 2009, respectively
- Chartered-in vessel days increased 29.14% to 1,779 days in Q2/2008, and we currently charter in 6 vessels for periods of 1 to 3 years at an average cost of \$20,845 per day

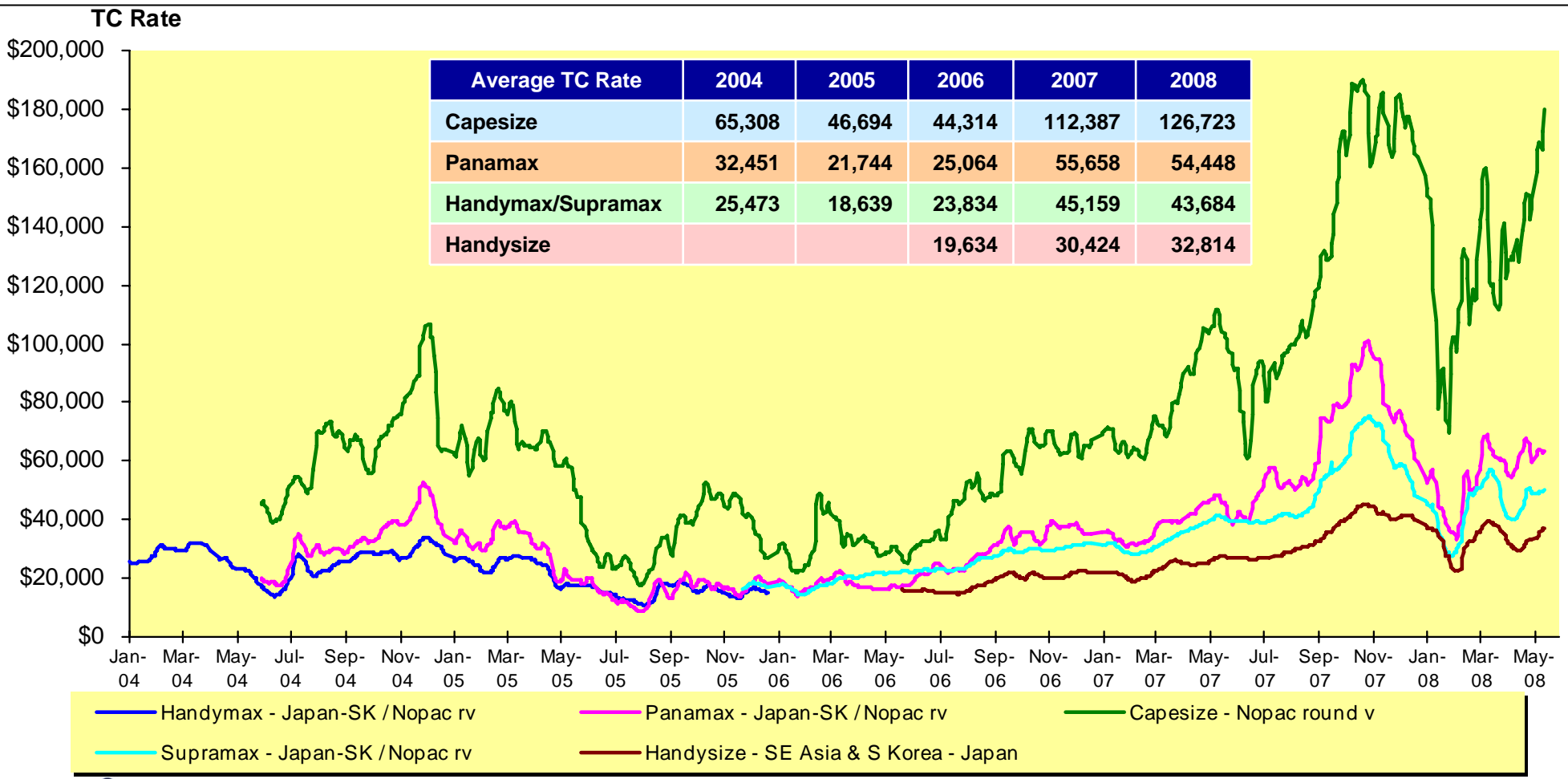


# Vessel operating expenses increased in Q2/2008 due to the higher number of chartered-in vessels and fuel prices

- Owner expenses increased 21.43% from \$4,521 per vessel day in Q1/2008 to \$5,490 per vessel day in Q2/2008 due to high repair & maintenance on some vessels
- Q2/2008 service and administrative expenses decreased 3.95%, or Baht 18 million, due to lower financial fees which were partially offset by higher variable compensation reserves
- Interest expenses decreased 6.33%, or Baht 9 million, as average loan balances fell
- TTA had a breakeven rate of \$9,801 per vessel day in Q2/2008



# Dry bulk supply and demand remain tightly balanced in 2008



Source : Baltic Exchange Limited

# The dry bulk fleet is projected to grow 9.36% in 2008 to 427.349 million DWT

Size (DWT 000's)	Total Fleet (incl. Delivery in April 2008)			Total Order Book (2008-2014)		
	No.	DWT (MM)	%	No.	DWT (MM)	% of Current Fleet
10-40	2,844	75.738	19.06%	576	18.465	24.38%
40-60	1,613	77.696	19.55%	796	44.511	57.29%
60-100	1,511	110.377	27.78%	545	44.928	40.70%
100-150	153	21.362	5.38%	80	9.318	43.62%
150+	626	112.157	28.23%	587	117.892	105.11%
<b>Total</b>	<b>6,747</b>	<b>397.330</b>	<b>100.00%</b>	<b>2,584</b>	<b>235.114</b>	<b>59.17%</b>

Source : Fearnleys – Bulk Fleet Update (April – 2008)



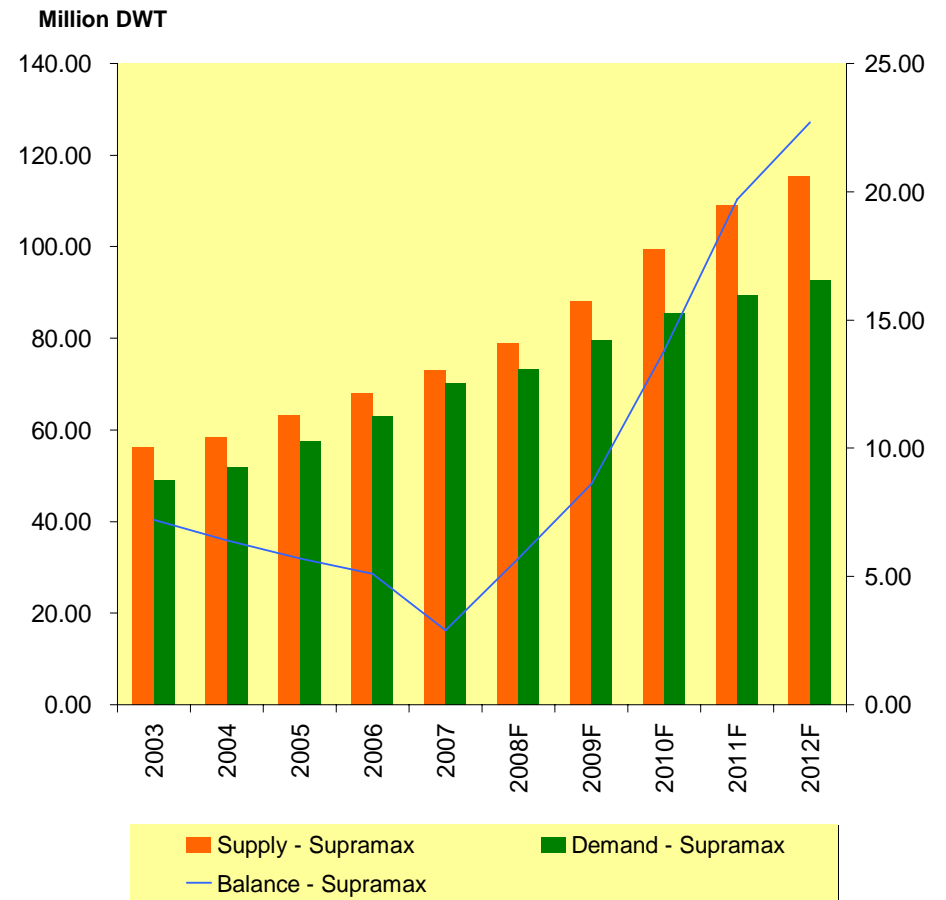
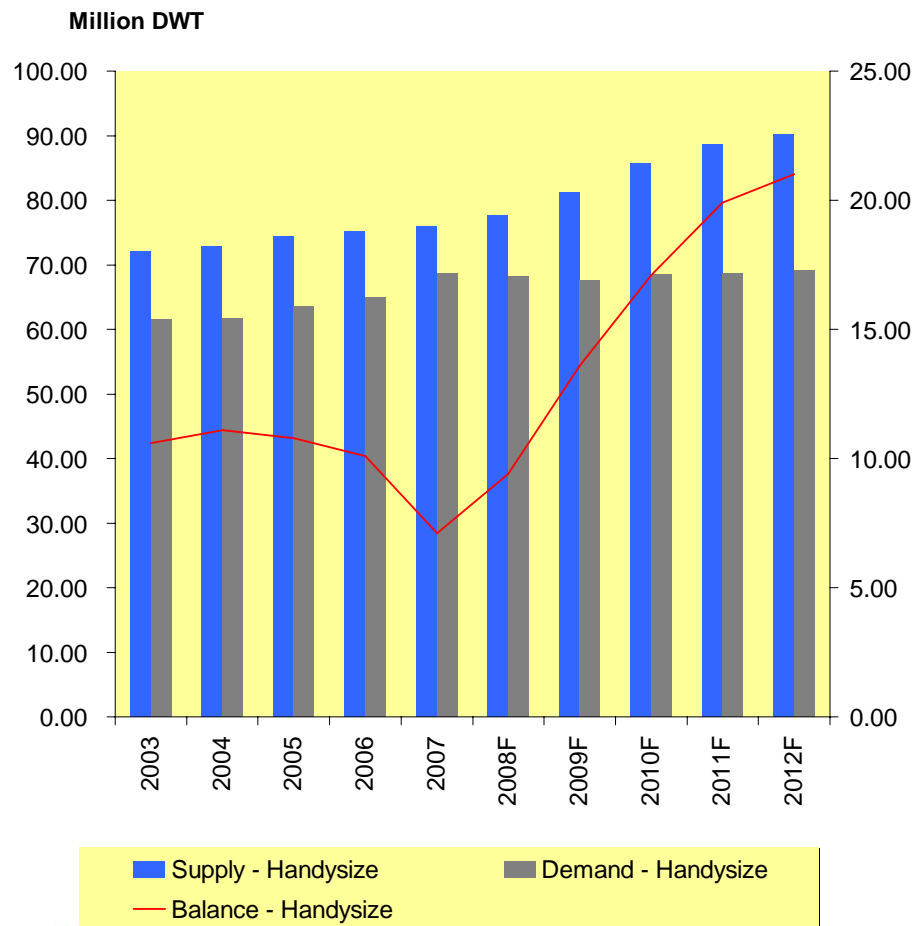
# The current order book equals 59.17% of the total dry bulk fleet

Size (DWT 000's)	2008		2009		2010		2011		2012 onwards	
	No.	DWT (MM)	No.	DWT (MM)	No.	DWT (MM)	No.	DWT (MM)	No.	DWT (MM)
10-40	85	2.516	189	6.077	163	5.215	105	3.491	34	1.166
40-60	138	7.438	212	11.804	267	15.074	147	8.382	32	1.813
60-100	70	5.644	116	9.580	205	17.062	125	10.419	29	2.223
100-150	17	2.137	8	0.893	22	2.520	26	2.967	7	0.801
150+	54	12.284	145	27.763	248	46.825	101	21.833	39	9.187
<b>Total</b>	<b>364</b>	<b>30.019</b>	<b>670</b>	<b>56.117</b>	<b>905</b>	<b>86.696</b>	<b>504</b>	<b>47.092</b>	<b>141</b>	<b>15.190</b>

Source : Fearnleys – Bulk Fleet Update (April – 2008)



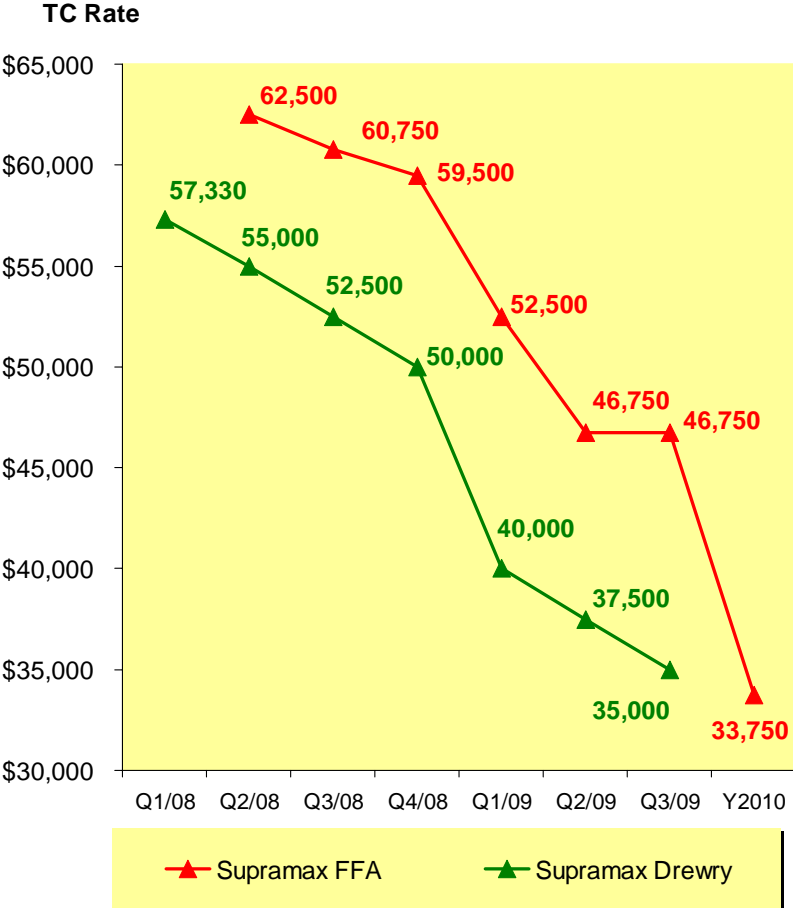
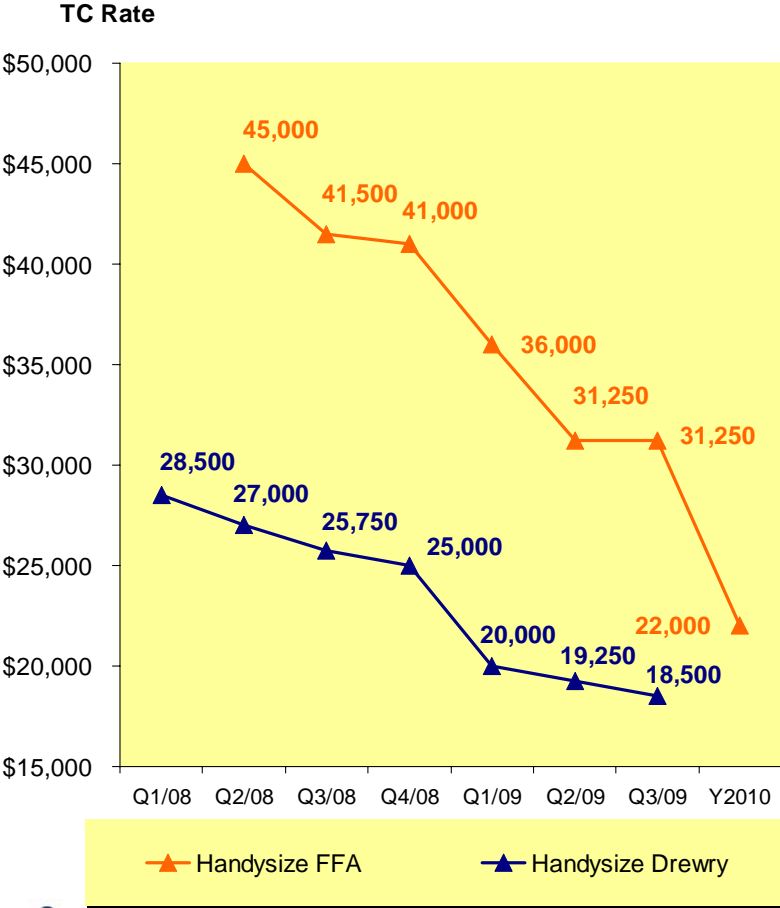
# The increasing supply of vessels will lead to supply/demand imbalances by the second half of 2009



Source : Drewry – Dry Bulk Forecaster 1Q08



# Freight rates are expected to go down in 2009 due to the increasing supply of vessels



Source : Drewry – Dry Bulk Forecaster 1Q08 & Clarkson Securities Ltd dated 15 May 08

